

Chicken Soup for the Soul Entertainment's Redbox Transactional Video-on-Demand (TVOD) Service Has the Largest Revenue Week in the Company's History

May 22, 2023

Premium window launch of The Super Mario Bros. Movie breaks record set by Avatar: The Way of Water

More new movies continue to be added to Redbox kiosks, including Creed III, Shazam! Fury of the Gods and Marvel's Ant-Man and The Wasp: Quantumania

COS COB, Conn.--(BUSINESS WIRE)--May 22, 2023-- Chicken Soup for the Soul Entertainment (NASDAQ: CSSE) today announced that Redbox's Transactional Video-on-Demand (TVOD) service had its largest revenue week in the company's history. The Premium Video-on-Demand (PVOD) and Premium Electronic Sell Through (PEST) debut of the massive animated hit *The Super Mario Bros. Movie* surpassed the recent record PEST launch of *Avatar: The Way of Water.*

The rollout of new release movies to Redbox kiosks continues to occur. Consumers can rent three highly anticipated movies this week – MGM's *Creed III*, Warner Bros.' *Shazam! Fury of the Gods* and Marvel's *Ant-Man and The Wasp: Quantumania*. Next week Paramount's *Dungeons & Dragons: Honor Among Thieves* and Sony Pictures' 65 will debut. These films are among many that will premiere on a consistent basis in the coming months.

"It's clear that movie fans have a voracious, pent-up demand for big new release movies, which is something we've long expected," said William J. Rouhana Jr., chief executive officer of Chicken Soup for the Soul Entertainment. "Starting this week, we will have major releases coming to our kiosks every week through the end of the year and launches of premium window titles through our Redbox TVOD service. More movies mean more rentals and more revenue."

About Chicken Soup for the Soul Entertainment

Chicken Soup for the Soul Entertainment (Nasdaq: CSSE) provides premium content to value-conscious consumers. The company is one of the largest advertising-supported video-on-demand (AVOD) companies in the US, with three flagship AVOD streaming services: Redbox, Crackle, and Chicken Soup for the Soul. In addition, the company operates Redbox Free Live TV, a free ad-supported streaming television service (FAST), with nearly 180 FAST channels as well as a transaction video on demand (TVOD) service, and a network of approximately 31,000 kiosks across the US for DVD rentals. To provide original and exclusive content to its viewers, the company creates, acquires, and distributes films and TV series through its Screen Media and Chicken Soup for the Soul TV Group subsidiaries. Chicken Soup for the Soul Entertainment is a subsidiary of Chicken Soup for the Soul, LLC, which publishes the famous book series and produces super-premium pet food under the Chicken Soup for the Soul brand name.

Forward-Looking Statements and Available Information

This press release includes forward-looking statements within the meaning of the federal securities laws. Forward-looking statements are statements that are not historical facts. These statements are based on various assumptions, whether or not identified in this press release, and on the current expectations of management and are not predictions of actual performance. Such assumptions involve a number of known and unknown risks and uncertainties, including but not limited to risks relating to our core strategy, operating income and margin, seasonality, liquidity, including cash flows from operations, available funds, and access to financing sources, free cash flows, revenues, net income, profitability, stock price volatility, future regulatory changes, price changes, ability to achieve and sustain market acceptance of our content streaming services and other content offerings, ability to recruit and retain officers, key employees, or directors, ability to protect our intellectual property, ability to complete and integrate into our existing operations future strategic acquisitions, ability to manage growth, ability to pay dividends and our debt obligations, as well as evolving regulatory or other operational risks, and risks presented by changing general market conditions impacting demand for our services. For a more complete description of these and other risks and uncertainties, please refer to Item 1A (Risk Factors) in the Company's Annual Report on Form 10-K for the year ended December 31, 2022 filed with the SEC on March 31, 2023. If any of these risks materialize or our assumptions prove incorrect, actual results could differ materially from the results implied by the forward-looking statements contained in this press release. Information regarding the acquisition of Redbox and related transactions is qualified by reference to the Company's Current Reports on Form 8-K filed with the SEC on May 11, 2022 as amended May 12, 2022, June 6, 2022, August 12, 2022, November 14, 2022 and thereafter from time to time, and all exhibits filed with respect to such reports. The forward-looking statements contained in this press release speak only as of the date hereof and the Company expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the Company's expectations with respect thereto or any change in events, conditions or circumstances on which any statement is based.

Chicken Soup for the Soul Entertainment <u>pbinazeski@chickensoupforthesoul.com</u>

(INVESTOR RELATIONS) Zaia Lawandow Chicken Soup for the Soul Entertainment zlawandow@chickensoupforthesoul.com

Source: Chicken Soup for the Soul Entertainment